

Navigating Technology Trends Influencing Maritime

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WHAT DOES THIS SAY? ANY GUESSES?



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H E L L O



ELECTRIC TELEGRAPH: 1837 – 21 BITS PER SECOND



Animation mimics real transmission and manual transcription speed at one word every two seconds





Trend #1: High Speed Networks Spur Innovation

ARPANET: 1969 – 50,000 BITS (50 KILOBITS) PER SECOND





Telegraph (1837) – 21 BITs per Second

¹/₂ word every second

ARPANET (1969) – 50,000 BITs per Second 3,500 words every second

Relative speed animation not to scale. For illustration purposes only.



Information Classification: General

FIBER INTERNET: 2023 – 1 GIGABIT PER SECOND



Relative speed animation not to scale. For illustration purposes only.





CELLULAR DOWNLOAD DATA SPEEDS: FROM 1G TO 5G



Commercial speeds observed in Canada. Source: CENGN Information Clastif dega bite=62,500 words



Trend #2: LEO Satellites Disrupt Space



COMMUNICATION SATELLITE ORBITS AND LATENCY



COMMUNICATION SATELLITE ORBITS AND LATENCY



Geostationary Earth Orbit (GEO)

35,405 Kilometers 500 – 800 millisecond delay

Relative latency animation not to scale. For illustration purposes only.



STARLINK LEO MARITIME VERSUS GEO VSAT (220/25 MBPS)

Traditional VSAT



CAPEX: \$150-250K USD **MRC:** \$150-200K USD (CIR) **Weight:** 1,133 kg / 2,498 lbs **Size:** 4.3x3.9 m (14.1x12.8 ft)



STARLINK



Available now

- Global coverage (ISL)
- High speed
- Low-cost
- Low latency
- Small, low-cost terminals

CAPEX: \$2.5K USD MRC: \$5K USD (5TB Maritime), \$40-50K USD (Cruise-unlimited) Weight: 5.9Kg / 13 lbs Size: 51x57cm (20x22 in) No crane needed!



STARLINK IMPLEMENTATIONS IN CRUISE MARKET

SpaceX's Starlink Satellite Internet Is Coming to Cruise Ships

Royal Caribbean says it will begin installing Starlink terminals across its entire fleet immediately



Sarah Kuta

Daily Correspondent September 6, 2022





Source: Smithsonianmag.com

STARLINK IMPLEMENTATIONS IN SHIPPING MARKET



Seafaring in the digital age: Hapag-Lloyd to Enhance Connectivity at Sea with Starlink Satellite Internet

- Hapag-Lloyd starts this year rollout of Starlink to its fleet
- · Remarkable improvement of communication for seafarers
- Enhancing efficiency and safety of the fleet





Trend #3: Generative AI is Democratizing Automation



GENERATIVE AI: WHAT IS IT?

- Generative artificial intelligence creates new content based by learning patterns and structure of their input training data and then generate new data that has similar characteristics
- Recent breakthroughs in the field have the potential to drastically change the way we approach content creation



Greywing's new SeaGPT solves email overwhelm for maritime crew managers

Catherine Shu



@catherineshu / 10:00 PM EDT • April 24, 2023



Image Credits: Greywing

Source: TechCrunch



GENERATIVE AI: WHAT CEOS ARE SAYING



Please indicate your organization's current level of adoption for each of the following technologies:

At scale production/Pervasive adoption

Limited production use

Evaluating/Experimenting





79% believe Generative AI will increase efficiencies and half (52%) believe it will increase growth opportunities.

Source: Deloitte



GENERATIVE AI: WHAT MAY BE COMING

yahoo!finance

90% of online content could be 'generated by AI by 2025,' expert says



Alexandra Garfinkle · Senior Reporter

January 13, 2023 · 3 min read

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GENERATIVE AI: MARITIME COMMUNICATION IMPACTS

- Al systems rely on large datasets for training and continuous learning
- As AI models and datasets expand, the need for high-speed network data transfer will rise
- Limited network systems can hinder Aldriven efficiency gains



THE NET IMPACT FOR MARITIME CONTAINER SHIPPING

- 1. Generative AI (and predictive AI) requires data to work
- 2. A high-speed maritime vessel network that handles large data loads is an enabler for efficiency and growth
- 3. New high-speed LEO satellites are driving costs down



