Blockchain future-proofing maritime logistics



Nico Wauters CEO & co-founder T-Mining November 5th, 2019



Technology Provider Recognized **forerunner in blockchain Framework** tailored to Maritime, Ports, Logistics & Transport Different **successful paid Projects** in Antwerp, Rotterdam, Singapore, ...

Founded in 2016 HQ in **Antwerp**, office in **Singapore** >**1.5m Seed funding** raised from co-founders, FFF, Taste Invest (Westerlund) imec.istart, government & grants

Experienced team of **10 people** Inhouse blockchain development Deep expertise in maritime logistics

Moving a container from A to B

> 30 different parties involved

> 200 communication interactions

Poor supply chain efficiency

>99%

of freight transport operations within EU still use paper documents

Poor supply chain efficiency

Up to 50% of the cost of moving a container is related to paperwork

Terminal reposition a container 4 to 5

times

1 out of 4

trucks is driving empty on our highways

Current information flow: Interconnected data silo's





Information flows



The 3 flows in Supply Chain







Use Case 2

Secure Document Workflow





administrative cost of

€8 billion

related to processing of freight transport documents in the EU

source: EC proposal on electronic freight transportation information, 2018

Use Case 3

today a terminal needs to reposition a container **4 to 5**

times before releasing it

쁪

MAERSK

믌

MAERSK MAERSK





MAERSK



Chainwise Collaboration

Proof-of-Concept: Next Mode of Transport

Exchanging data at transaction level with a neutral platform results in a more efficient business process





We run projects to build trusted collaboration

Prestudy your Idea's

Study

Validate your plans with a clear concept, technical & financial analysis and detailed roadmap.

With years of inhouse blockchain expertise and know-how we can provide valuable technical & business input. Test your Proof-of-Concepts in real life conditions together with your key stakeholders.

Proof

Design

vour

Concepts

With a proven track record in setting up Proof-of-Concepts, we design & building working prototypes fast and at limited cost. Run Pilots for extensive testing & validation and engage your partners in a consortium.

Pilot

Build

vour

Pilots

Jump-start Pilots with our Framework providing off-theshelf functionality, a proven approach & methodology. Roll-out your solution towards your ecosystem and add functionality as-you-go.

Implement

Implement

your

Solutions

Run private networks easier and faster and integrate your existing applications using our API-first Framework. Scale your Platforms

Scale

Leverage your network as a platform supporting multiple solutions for your ecosystem

Run your decentralised network and develop your own dApps using our Framework. Fourth Use Case - Document Flow

Food testing certificates

Global player based in **The Netherlands**

CHALO

1 in 5 seafood samples mislabeled worldwide

Sec. and Sec. In Concession

source: Oceana, 2016

14

Fourth Use Case - Document Flow Food testing certificates







Registration of Insurance Bonds



Verification of the Authenticity of Surety Bonds

allowing to easily verify if the bond: (i) is still valid; (ii) the amount has not been tampered with; (iii) if it was issued by Insurance Cy.



Different types of blockchain applications

	Notarisation	Tokenisation	Collaboration
	20	Cro	G
Physical flow	Register Facts Record statements of facts in a immutable ledger eg. a ship arriving in the port	Transfer Rights Transfer rights without double spending issues eg. a right to pickup a container	Exchange data at transaction level between peers on a need-to-know basis eg. Next-Mode-of-Transport
Document flow	Register Certificates Record documents & certificates in a immutable ledger eg. a food quality certificate	Transfer Certificates Transfer ownership of digital documents eg. a Bill of Lading	Exchange data at transaction level between peers on a need-to-know basis eg. Phytosanitary approval flow



Building an additional layer of Trust







