SANY PORT MACHINERY.

Stand B82











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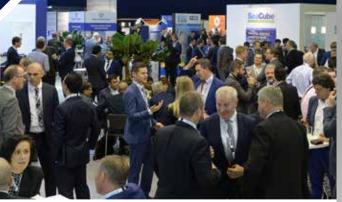
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5-7 NOVEMBER 2019 HAMBURG MESSE

YOUR PLATFORM IN **EUROPE TO MEET THE GLOBAL CONTAINER INDUSTRY**





FLOORPLAN • EXHIBITOR A-Z • CONFERENCE PROGRAMME • PRODUCT INDEX

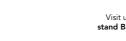
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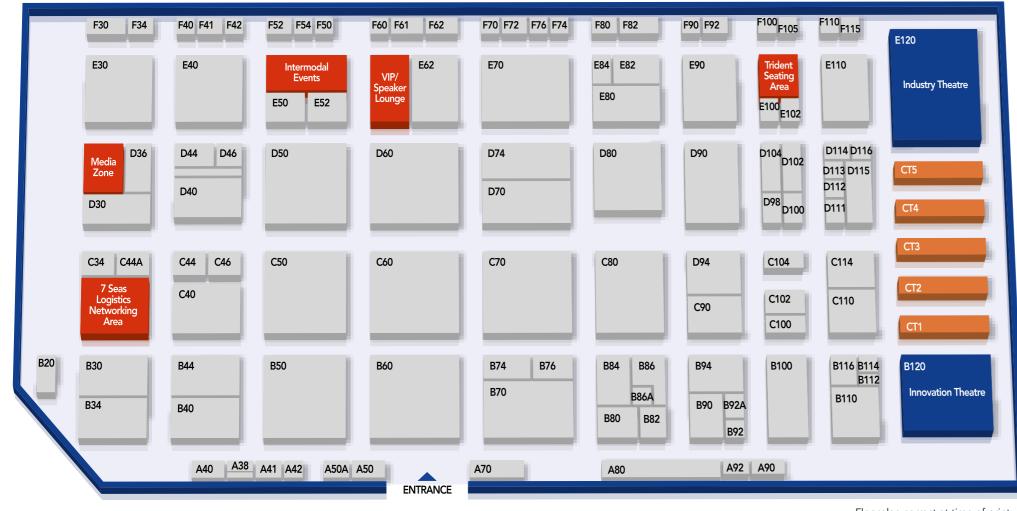












Floorplan correct at time of print.

Floorplan Key

Communal Area Conference Stand

Intermodal Operated

EXHIBITOR A-Z

COMPANY	STAND
ABS	E70
ADMOR COMPOSITES OY	F82
ALL PAKISTAN SHIPPING ASSOCIATION (APSA)	F110
AM SOLUTION	B110
ARROW CONTAINER PLYWOOD & PARTS CORP	F60
BEACON INTERMODAL LEASING	G <mark>B40</mark>
BEEQUIP	E70
BLUE SKY INTERMODAL	E40
BOS GMBH BEST OF STEEL	B90
BOXXPORT	C44A
BSL INTERCHANGE LTD	D70
BUREAU INTERNATIONAL DES CONTAINERS (BIC)	F30
C SENCE	E70
CAI INTERNATIONAL	B86
CARRIER TRANSICOLD DIVISION	V C60
CARRIERWEB	C44
CARU CONTAINERS	B30
CHANGSHU YAHGEE MODULAR BUILDING CO., LTD	A90
CHINA INTERNATIONAL MARIN CONTAINERS (CIMC)	E B60
CONFOOT OY LTD	D98
CONICAL GMBH	D44
CONTAINER OWNERS' ASSOCIATION (COA)	E40
CONTAINER PROVIDERS INTERNATIONAL (CPI)	C80
CONTAINER TRADERS INTERNA ASSOCIATION (CTIA)	TIONAL D113
CONTAINER WEIGHT	E70
CONTAINER XCHANGE	C46

COMPANY	STAND
CS LEASING	E40
DAIKIN INDUSTRIES	D80
DCM HYUNDAI LTD	A92
DEKRA CLAIMS SERVICES GMBH	A41
EMERSON COMMERCIAL & RESIDENTIAL SOLUTIONS	D74
EOS EQUIPMENT OPTIMIZATION SOLUTIONS	l B80
FLEX BOX	70, A80
FLORENS ASSET MANAGEMENT	E62
FORT VALE ENGINEERING LTD	B74
GLOBALSTAR EUROPE SATELLITE SERVICE LTD	B114
GLOBE TRACKER	B100
GRANDE-TEK FLOW CONTROL CO., LTD	E52
GUANGDONG FUWA EQUIPMEN MANUFACTURING	NT D60
HANS FØLSGAARD A/S	F80
HAVENPLEIN	E70
HAZARDOUS CARGO BULLETIN	D112
HEBEI YUTONG METAL PRODUCTS CO., LTD	A42
HEMPEL	B94
IDENTEC	E70
IINTERCHANGE SYSTEMS PRIVATE LTD	D36
INTERMODAL EVENTS	E54
INTERMODAL TELEMATICS B.V	C100
ITM	F54
JIANGSU DOWILL PAINTS CO LT / BADGE SPO	
JIASHAN XIANGSEN TIMBER PRODUCTS CO LTD	F52

EXHIBITOR A-Z

COMPANY	STAND	COMPANY	STAND
JING JIANG ASIAN-PACIFIC LOGISTICS EQUIPMENT	E30	SEALOCK SECURITY SYSTEMS INC	F92
JJAP SPECIAL CONTAINER AND TANK	E30	SEVEN SEAS LOGISTICS NETWO AREA SP	
JURA MOPE SEA	F100	SHANGHAI XINFAN INDUSTRIAL	
KLINGE CORPORATION	C90	CORPORATION	F90
KORE	E100	SIGMA CONTAINER	E50
LORA ALLIANCE	C110	SMITH EUROPE	E70
M/S CONTAINERS	A50	SMITH-HOLLAND B.V	E70
MAERSK CONTAINER		SPINNAKER LEASING CORP	B92
INDUSTRY A/S	C70	STAR SOLUTIONS	D111
MEEBERG ISO TANKS		TANK NEWS INTERNATIONAL	F105
& CONTAINERS	D30	TATA COMMUNICATIONS	B76
	640	TEXTAINER	D90
	C40	THERMO KING	B70
MOVEIT	C34	TIMMER TOOLS AND TECHNICS	C102
MRI INTERMODAL SOFTWARE	D46	TITAN CONTAINERS	D40
NAVLANDIS	F50	TOUAX GLOBAL	
NEXXIOT AG	D100	CONTAINER SOLUTIONS	E90
NMT KONTEYNERS	D104	TRAXENS	D94
NOBLE CONTAINER LEASING	E40		
OCEAN INSIGHTS GMBH	A38	LEASING SEATING AREA SP	
ORBCOMM	B84		D50
QUICKFIT CONTAINER		UNIT45	B44
ACCESSORIES LTD	C104	UNITED TIMBER WORKS	B116
QUICK-FIX REEFER SPAREPARTS		UWT	E70
	F76	VEINTEPIES	F115
REEFER SALES EUROPE	E70	VICMODEL	F72
RTE	F34	VIP/SPEAKER LOUNGE	E64
SANY EUROPE GMBH	B82	WAALHAVEN GROUP	E70
SCHIFFAHRT HAFEN BAHN UND TECHNIK	D116	WENZHOU HARBOR EUROPE GMBH (CHINA) CO., LTD	F74
SEACO GLOBAL	C50	WIRELESS MARITIME SERVICES	B100
SEACUBE	B50	WORLDCARGO NEWS	D102





VISIT

US ON

STAND

E54





YOUR PLATFORM IN CHINA TO MEET ΞE OBA CONTAINER a SHIPPING AND LOGISTICS MARKET

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HERE AT **EVENT GUIDES** WE HAVE **ENDLESS** TALENTS THESE ARE JUST SOME OF THE THINGS WE CAN HELP YOU WITH...



Visit us at stand B110



5-7 NOVEMBER 2019 HAMBURG MESSE

Welcome to Intermodal Europe 2019

This publication ensures you make the most of your visit, helping you to quickly locate the information you are looking for. Information on each exhibiting company can be found in the Exhibitor Profiles section which runs alphabetically from pages 30-47. If you are seeking specific solutions but are not sure where to find them, turn to the Product Locator starting on page 49-52. The floorplan will help you to navigate your way around the exhibition hall and can be found at the very front of this publication, as a fold-out cover.

Intermodal Europe is organised by:



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Day One	17
Day Two	21
Day Three	25

NEWS AND LISTINGS

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WELCOME

On behalf of all the Intermodal team, welcome to Intermodal Europe 2019.



As a relative newbie to the container shipping industry, I'm looking forward to getting to meet as many exhibitors and visitors as possible over the coming three days. That's the beauty of events – you can make meaningful and long-lasting connections over a short period of time.

In Intermodal Europe, I've inherited an event which has been at the heart of its sector for many decades. One which connects buyers with suppliers enabling business discussions to be conducted in a neutral venue. Intermodal Europe is an event where new trends and innovations can be discussed and evaluated and where market insights can be gathered.

I'm delighted that once again we will be welcoming the industry's leading names alongside some other "first timers". There is a huge range of products, services, solutions and innovations at this year's show which will certainly keep you occupied over the next three days.

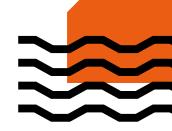
We've created an engaging conference programme which will provide expert analysis and insights into the latest industry trends: from blockchain to the Belt and Road Initiative, cold chain logistics to IoT to a Worldwide Overview of the Container Shipping Market. Further information for all sessions is outlined further in this Guide.

Please do come and meet the Intermodal Events team on stand E54 where we would be pleased to listen to your feedback and discuss your plans for 2020.

On behalf of my team, I'd like to thank you for your continuing support and wish you a successful and productive Intermodal 2019.

Kind regards,

Rob Fisher Event Director, Intermodal Europe



WELCOME





VISITOR INFORMATION



Internet access

Wi-Fi access can be purchased directly from the venue.

Lost property

Any items lost or found should be reported to the Organisers' office located near to the exhibition entrance.

Organisers' office

During the show the Organisers' office is located B6.4. Please do not hesitate to visit us should you have any problems or queries.

Parking

There are several car parks available at the Hamburg Messe. The closest car park to Hall B6 is the East Underground Car Park, access via gate B5. Parking charges: €2.00 per hour, €17.00 per day.

Restaurants

There is a cafe in the exhibition hall offering drinks and snacks.

Smoking

Smoking is prohibited inside the Hamburg Messe.

Emergency procedures

Fire and emergency evacuation

The fire alarm sound for the building is a siren. If you hear the signal to evacuate, please leave immediately by the nearest exit and head to the nearest assembly point. Do not stop to collect personal belongings and do not use the lifts. When you reach the assembly point, remain there and await further instruction.

If you discover a fire

Raise the alarm by breaking the glass. Please leave by the nearest exit and go to the assembly point and await further instructions. Dial +49 403 5696 666 (Internal 6666)

Medical emergency

In the event of an accident or an emergency contact a member of staff or dial this number. If you are using a mobile phone or dialling from an outside line, dial +49 40 35 69 6666 (Internal 6666).

NB: If you see anything suspicious then report it immediately to a member of staff.

VISITOR **INFORMATION**

Opening times **(**) Tuesday **5** November 10:00 - 18:00Wednesday 6 November 10:00 - 18:00Thursday 10:00 - 15:00 7 November

Accomodation

Preferential hotel rates are available for Intermodal Europe visitors.

www.intermodal-events.com/hotel

Banking

The nearest ATM is located in the Central Entrance / next to the TV tower.

Canvassing

Canvassing for orders/fly posting/leafleting by any unauthorised person is strictly forbidden. The organisers will exercise the right to remove any unauthorised canvassers.

Cloakroom

The Cloakroom is located in Entrance South. The cost is €2.00 per item.

Please note: Intermodal Events and Hamburg Messe cannot be held liable for any missing items.



Disabled access

available at the venue.

Fire exits

member of staff.

First aid

Wheelchair lifts and disabled toilet facilities are

In case of an emergency - please make yourself

aware of the fire exits on arrival. If you have any

questions about health and safety, please ask a

There will be a medical team present at the

exhibition. The Medical Centre is next to hall

B4 - ask our staff for directions.

CONFERENCE SPEAKER A-Z

Tariq Ageel

Investment & Business Development Manager Saudi Railways Company

Antonio Alvarez

IT Manager **Transglobal**

Pramod Arora

President & CEO Wireless Maritime Services

Britta Balden

Founder & Managing Director **EGerLink**

Mark Bennett President

Sun Intermodal

Arjan Bezemer

General Manager EMEA
DAIKIN Reefer Containers

Corry Brennan Regional Simplex Sales Manager Globalstar Europe Satellite Services Ltd

Kim Bybjerg VP IoT & Mobility Tata Communications

Olga Cherednikova

Executive Director KOTTA Container

Julien Cote

CEO & Co-founder **Wakeo**

Lissa D'Arcy

Solutions Integration Manager Emerson Commercial and Residential Solutions

Sean Fitzgerald

Maersk Container Industry (MCI)

John Fossey

Contributing Editor WorldCargo News

Jan Frahnert Founder & CEO BOXXPORT



Paul Fullenkamp

Manager: Cold Chain Data Science Emerson Commercial and Residential Services

Mike Garratt

Chairman MDS Transmodal

Pierre Gelpi Marketing Director Semtech

John Harnett

Senior Director: Marine & Intermodal **Globe Tracker**

Simon Heaney

Senior Analyst **Drewry**

Juha Hiltunen Sales Manager Admor Composites Oy

Gerald Hirt

Managing Director HVCC Hamburg Vessel Coordination Centre

Renzo Hoefnagels Managing Director: Head of Coverage Transportation & Logistics Clients EMEA **ABN AMRO**

Ruben Huber

Founder **OceanX**

Robin Jaacks

Chief Commercial Officer Ocean Insights GmbH

Jakub Koczara

Marketing Manager Port of Gdynia

Matthias Laufer

Founder xCube Engineering

Sahar Lemanczyk Senior Consultant HPC Hamburg Port Consulting

Marianna Levtov

Commercial Projects Manager **Nexxiot**



China Container Industry

Association (CCIA)

Daniel MacGregor

Secretary General and Vice Chairperson

Head of Global Trade & Supply Chains

Miguel Pereira de Sousa

Vice President & General Manager

Thermo King Marine, Rail & Air

Muvuan Li

Co-founder

Jack Mar

Star Solutions

Jens Munch

IOTA Foundation

Product Manager

Asia Rail Bridge

Jessica Poliner

Niels Prebensen

Residential Services

Emerson Commercial and

Product Manager

Svlvain Prevot

Director

CEO

Arviem

Director

Traxens Sea

Stefan Reidy

Alan Robertson

Webster Robertson Ltd

Christian Roeloffs

Managing Director

Santiago Ruiz

Container xChange

Head Administrator

Orestis Schinas

Administration

d-fine

Silo Contenedor Granelero

Hamburg School of Business

Thorsten Sickenberger

Professor of Shipping and Ship Finance

Co-leader: Mobility & Transportation

Nexxiot

CEO

CONFERENCE SPEAKER A-Z

Aasim Siddiqui

Chairman
All Pakistan Shipping Association (APSA)

Al Tama

Vice President & General Manager: Container and Port Solutions ORBCOMM

Dhruv Taneja

Founder & CEO

Matchlog Solutions

Henry Tillman

Chairman & CEO Grisons Peak

Derek Trenaman

Owner **Ceardean Ltd**

Alessandro Vaglini Chief Business Officer

NGS Sensors

Jaco van den Hoven

KORE

Stefan Verberckmoes

Liner Shipping Analyst Editor: North Europe Alphaliner

Jaco Voorspuij

Senior Manager: Transport & Logistics **GS1**

Nico Wauters

CEO **T-Mining**

Stefan Wiech

Partner HPC Hamburg Port Consulting

Willy Yeo Director of Marketing Carrier Transicold

Phanthian Zhesongdham

Head of Digital & Business Transformation Hamburg Port Authority (HPA)

15

AGENDA AT A GLANCE

Industry Theatre

Day One Tuesday 5th November

10:30 - 12:00

Worldwide Overview of the **Container Shipping Market**

12:05 - 12:30

Reviewing Global Liner Shipping

12:35 - 13:00

The Effects Of The IMO 2020 Sulphur Cap On Liner Shipping

14:00 - 15:50

Belt & Road Initiative Forum

16:00 - 16:30

Experiences with Data Analytics and Machine Learning

Day Two Wednesday 6th November

10:30 - 11:20

Alternative Uses for the **Shipping Container**

11:50 - 13:00

Blockchain Technology and the **Digitised Supply Chain**

14:00 - 15:30 Cold Chain Forum

15:35 - 16:25

Investment Opportunities in the Saudi Rail Market

Day Three Thursday 7th November

10:30 - 12:00Hamburg Focused Forum

Innovation Theatre

Day One Tuesday 5th November

Visit us at

stand B110

10:30 - 12:00 Smart Ports and Terminals Forum

13:40 - 15:10

Container Optimisation and Platform Collaboration

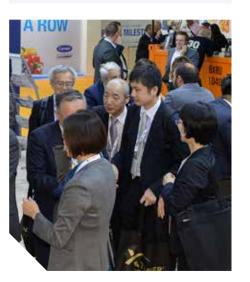
15:30 - 17:00

Blockchain Technology and the **Digitised Supply Chain**

Day Two Wednesday 6th November

10:30 - 12:00 LoRaWAN for Multiple Country **Purposes in Smart Logistics**

12:45 - 17:00 IoT and Smart Container Forum





CONFERENCE PROGRAMME

Day One Tuesday 5th November

U 10:30 – 12:00

Q Industry Theatre

Innovation Theatre

Smart Ports and Terminals Forum

A focused discussion on key issues regarding

U 10:30 – 12:00

Worldwide Overview of the Container Shipping Market

A wide-ranging discussion on key issues impacting the intermodal market in 2019 and beyond. Topics discussed will include the current state of the worldwide economy; projected market conditions going forward; trade wars; macro-events; intermodal finance; and new technologies to create greater transparency in the supply chain.

> Moderator: Alan Robertson, Director, Webster Robertson Ltd

Panel Discussion

Speakers:

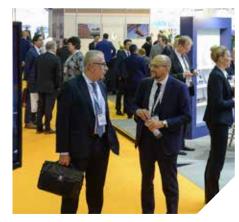
Ruben Huber, Founder, OceanX Network

Simon Heaney, Senior Manager – Supply Chain Research, Drewry

Renzo Hoefnagels, Managing Director - Head of Coverage Transportation & Logistics EMEA, ABN AMRO

John Fossey, Editor, WorldCargo News

Orestis Schinas, Professor of Shipping and Ship Finance, Hamburg School of Business Administration



creating and maintaining smart connected ports and terminals. Questions covered include: does connected mean smart? How will the port ensure that all stakeholders play their part? What are the key performance measures to focus on and who is the new competition?

Smart Shipping forums sponsored by:

10:30 - 10:50

Smart Ports Worldwide

Adriana Moros Daza, Consultant, University of Hamburg

10:50 - 11:10

Contaeyener: Computer Vision System for a Container Terminal

Antonio Alvarez, IT Manager, Transglobal

11:10 - 11:30

The Market Impact on the **Development of Smart Port** Infrastructure

Jakub Koczara, Marketing Manager, Port of Gdynia

11:30 - 11:50

What is a Smart Port?: A Best Practice Approach for Digital Port Infrastructure

Sahar Lemanczyk, Senior Consultant, HPC Hamburg Port Consulting GmbH

11:50 - 12:00

Discussion & Close

12:00 - 13:40 BREAK



U 13:40 – 15:10

Day One Tuesday 5th November

12:05 – 12:30

Q Industry Theatre

Reviewing Global Liner Shipping

Mike co-founded the transport consultancy MDS Transmodal, which has now been trading since 1983. He specialises in shipping, port and rail freight economics and markets. Mike has directed numerous studies for government, local authorities and the private sector.

Mike Garratt, Chairman, MDS Transmodal

Q Industry Theatre

1

12:35 – 13:00

The Effects Of The IMO 2020 Sulphur Cap On Liner Shipping

Stefan joined Alphaliner in early 2016 as Liner Shipping Analyst and Editor North Europe after having been an Alphaliner correspondent for nearly 20 years. After working for three years for the former Belgian shipping company CMB Transport in various commercial functions, he decided in 1993 to become a full-time shipping journalist, writing for Nieuwsblad Transport (NL), the Port of Antwerp community (BE), Shippax (SE) and Fairplay (UK), before becoming Editor in Chief of the multimodal news platform Flows.bec

Stefan Verberckmoes, Liner Shipping Analyst & Editor North Europe, Alphaliner

13:00 - 14:00 BREAK



Container Optimisation and Platform Collaboration

The cost of repositioning empty containers is still high and the management of empty containers within the logistics function is still a huge effort. This forum brings together the market leaders in this sector to give you an insight into how to save costs, fuel and effort through optimising your empty containers.

13:40 - 14:00

Innovation Theatre

Digitisation of the Container Service Industry: The Benefits of Digital Marketplace on the Example of BOXXPORT

Jan Frahnert, Founder & CEO, BOXXPORT

14:00 - 14:20

Zero Wastage Cargo Network

Dhruv Taneja, Founder & CEO, Matchlog Solutions

14:20 - 14:40

Playing on a Global Market: How to Take the Risk out of International Container Logistics

Christian Roeloffs, Managing Director, Container xChange

14:40 - 15:00

Wakeo: A Collaborative Approach to Bring Real-Time Visibility on International Transport Flows

Julien Cote, Co-Founder & CEO, Wakeo

15:00 – 15:10

Discussion & Close

Visit us at stand B110

CONFERENCE PROGRAMME

Day One Tuesday 5th November

U 14:00 – 15:50

Q Industry Theatre

Q Innovation Theatre

U 15:30 – 16:10

Belt & Road Initiative Forum

Insights into new developments on the New Silk Road. From its strong roots in China to both European and Asian routes, the BRI links 152 countries in a single economic area. This forum looks at logistics, technology, new routes, possible future expansion and shipper feedback.

14:00 - 14:30

Latest Trends in China's Container Industry Chain and Insights into New Market Opportunities of the Belt and Road Initiative

Muyuan Li, Vice Chair & Secretary General, China Container Industry Association (CCIA)

14:30 - 15:00

Digitising the BRI

Henry Tillman, Chairman and CEO, Grisons Peak

15:00 - 15:20

Regional Development in the BRI Project

Aasim Siddiqui, Chairman, All Pakistan Shipping Association (APSA)

15:20 - 15:40

Asia Rail Bridge: The New Silk Road

Miguel Pereira de Sousa, Product Manager: Asia Rail Bridge, SENATOR INTERNATIONAL

15:40 - 15:50

Discussion & Close

Blockchain Technology and the Digitised Supply Chain

How can blockchain transform the supply chain and create greater traceability, compliance, flexibility and stakeholder management? Experts on blockchain technology will discuss its implementation in the intermodal sector, including paperless ledgers and cryptocurrency payment methods.

15:30 - 15:50

Blockchain Use: Cases and Opportunities for Supply Chains

Nico Wauters, CEO, T-Mining

15:50 - 16:10

Beyond the Blockchain Hype: Low-Cost & Open-Sourced Technology is Available to Ensure Data Integrity and Trust in Supply Chain Coordination

Jens Munch, Head of Global Trade & Supply Chains, IOTA Foundation





Day One Tuesday 5th November

O Industry Theatre

16:00 – 16:30 Innovation Theatre

U 16:10 – 17:00

Experiences with Data Analytics and Machine Learning

Emerson is where technology and engineering come together to create solutions for the benefit of our customers. This forum discusses the Emerson journey and value hypotheses, an introduction to data analytics/machine learning and its practical application in the reefer cold chain, alongside key learnings and insights

Presented by Emerson

Speakers:

Lissa D'Arcy, Solutions Integration Manager Paul Fullenkamp, Manager: Cold Chain Data Science Niels Prebensen, Product Manager

Blockchain Technology and the Digitised Supply Chain (continued)

16:10 - 16:30

The Role of Reefer Telematics in Fleet Wide Cost Savings

John Harnett, Senior Director: Marine & Intermodal, Globe Tracker

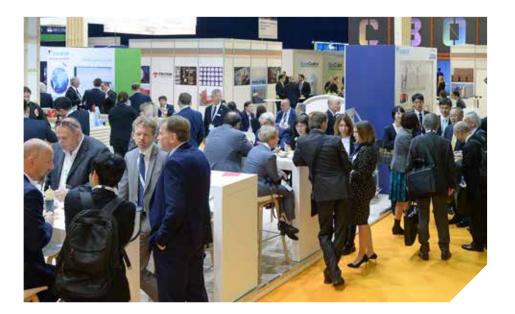
16:30 - 16:50

Blockchain and Machine Learning: New Technologies for Track-And-Trace and ETA

Thorsten Sickenberger, Co-leader: Mobility & Transportation, d-fine

16:50 - 17:00

Discussion & Close



M-Jointion Visit us at stand B110

CONFERENCE PROGRAMME

Day Two Wednesday 6th November

U 10:30 – 11:20

Q Industry Theatre

Q Innovation Theatre

U 10:30 – 12:00

Alternative Uses for the Shipping Container

Construction projects using shipping containers are becoming increasingly popular owing to their sustainability and cheap production cost. This forum features case studies of real-life examples of how the shipping container is being used to provide architectural solutions from temporary housing to restaurants and libraries.

10:30 - 10:50

Taking Advantage of 'Glocalisation': Build for Anyone, Anywhere

Matthias Laufer, Founder, xCube Solutions

10:50 - 11:10

The Architecture of Containers: Built Examples Derek Trenaman, Owner, Ceardean Ltd

11:10 - 11:20

Discussion & Close

11:20 - 11:50 BREAK

LoRaWAN for Multiple Country Purposes in Smart Logistics

Real-time, transparent and seamless indoor/ outdoor tracking of assets, while optimising logistics and supply chains, has long been the focus of innovative companies around the globe. In particular, the recent emergence of low power wide area networks (LPWANs) is making this transition possible by enabling low-cost wireless connectivity over extremely long distances, on the order of miles from the nearest gateway, in combination with seamless roaming between networks and 10-year battery lifetimes.

In this panel, members of the LoRa Alliance that specialise in solutions for Smart Logistics with LoRaWAN technology present their experiences and real-life applications. Topics discussed are among others the transport market in Europe with a focus on Geolocation, Roaming (public/ private) and cross-border accessibility, multi-country coverage and asset tracking.

> **Moderator:** Pierre Gelpi, Marketing Director, Semtech

Smart Shipping forums sponsored by:

12:00 - 12:45 BREAK



CONFERENCE PROGRAMME



Day Two Wednesday 6th November

Q Industry Theatre

U 11:50 – 13:00 Innovation Theatre **12:45 – 14:00**

IoT and Smart Container Forum

As IoT technology spreads and the container shipping industry becomes further digitised, questions are being asked as to how we can adopt and adapt these technologies to our advantage. This forum brings together experts to discuss the use of IoT in monitoring, tracking, and smart containers.

11:50 - 12:10

Composite Tank Container Advantages and Possibilities

Developments in Box Technology

This forum looks beyond the traditional 20- and

40-foot containers in the shipping market to

explore the latest technologies in the design

and manufacture of new kinds of boxes. From

collapsible containers to bottom dumpers, these

containers are designed to increase efficiency

and save costs.

Juha Hiltunen, Sales Manager, Admor Composites Oy

12:10 - 12:30

Butterfly Flight Container: The 4.0 Solution for Multifunctional Logistics

Santiago Ruiz, Head Administrator, Silo Contenedor Granelero

12:30 - 12:50

New Containerised Bulk System: KOTTA Bottom-Dump Container and KOTTA Spreader Integrated Solution

Olga Cherednikova, Executive Director, KOTTA Container

12:50 - 13:00

Discussion & Close

13:00 – 14:00 BREAK

12:45 - 13:00

IoT Connectivity: The Backbone of Intelligent Logistics

Jaco van den Hoven, Director of IoT Solutions, KORE

13:00 - 13:15

Expanding Value Through Technology

Sylvain Prevot, Director, Traxens Sea

13:15 - 13:30

Customer Value, Independence and Quality Delivered in Times of Changes

Daniel MacGregor, Co-Founder, Nexxiot Marianna Levtov, Commercial Project Manager, Nexxiot

13:30 - 13:40

Discussion

13:40 - 13:45 BREAK

13:45 - 14:00

The IoT Vessel Network Enabling **Digital Interoperability at Sea**

Pramod Arora, President & CEO, Wireless Maritime Services (WMS)



CONFERENCE PROGRAMME

Day Two Wednesday 6th November

U 14:00 – 15:30

Q Industry Theatre

Innovation Theatre

U 14:00 – 15:40

Cold Chain Forum

As the global transport of perishables and pharmaceuticals expands, reefer logistics rapidly evolves along with it. With new technologies emerging, companies face the challenge of constantly updating their supply chain processes. The Cold Chain Forum will address aspects of both the market and innovative technologies.

> Moderator: Mark Bennett, President, Sun Intermodal

14:00 - 14:20

Engineering Cold Chain Efficiency

Sean Fitzgerald, CEO, Maersk Container Industry (MCI)

14:20 - 14:40

Beyond the Market: (Re)Making Room for Thermo King

Jessica Poliner, Vice President and General Manager, Thermo King Global Marine, Rail and Air

14:40 - 15:00

Reefer Solutions in a Changing Environment

Arjan Bezemer, General Manager EMEA, DAIKIN Refrigeration Office

15:00 - 15:20

Challenges & Solutions in the Global Reefer Market

Willy Yeo, Director of Marketing, Carrier Transicold

15:20 - 15:30 **Discussion & Close**

IoT and Smart Container Forum (continued)

14:00 - 14:15

Intermodal IoT Applications

Jack Mar. CEO, Star Solutions

14:15 - 14:30

The Next Phase of IoT in Shipping **Digitalisation: Optimising Data Sharing** to Drive Better Efficiencies Across the Supply Chain

Al Tama, Vice President & General Manager: Container & Port Solutions, ORBCOMM

14:30 - 14:40

Discussion

14:40 - 14:45 BREAK

14:45 - 15:00

Bridging the Gap in a Sea of Data

Lissa D'Arcy, Solutions Integration Manager, Emerson Commercial & Residential Solutions

15:00 - 15:15

Building the Digital Connected Transportation Enterprise of the Future

Kim Bybjerg, Vice President IoT & Mobility, Tata Communications

15:15 - 15:30

IoT Enabled Real-Time Cargo Monitoring: The Enabler for Supply **Chain Optimisation**

Stefan Reidy, CEO, Arviem

15:30 - 15:40

Discussion

15:40 - 15:45 BREAK



U 15:45 – 17:00

Day Two Wednesday 6th November

15:35 – 16:25

Q Industry Theatre

Investment Opportunities in the Saudi Rail Market

With a geographic area of more than 2.149 million square kilometers, Saudi Arabia occupies a strategic position linking the eastern and western parts of the world. Massive stretches of desert separate the various cities and industrial facilities as well as the main ports of both the Arabian Gulf and the Red Sea. The soaring boom over past years has placed it at the forefront of the region's economies in terms of growth, stability and productivity.

Tariq Ageel, Investment and Business Development Manager, Saudi Railways Company



Innovation Theatre

IoT and Smart Container Forum (continued)

As IoT technology spreads and the container shipping industry becomes further digitised, questions are being asked as to how we can adopt and adapt these technologies to our advantage. This forum brings together experts to discuss the use of IoT in monitoring, tracking, and smart containers.

15:45 – 16:00

Satellites Ensure Your IoT Big Data Yields Valuable Insights

Corry Brennan, Regional Simplex Sales Manager, Globalstar Europe Satellite Services Ltd

16:00 – 16:15

How to Find Value in Container Visibility

Robin Jaacks, Chief Commercial Officer, Ocean Insights GmbH

16:15 – 16:30

To Thrive, Smart Containers Need Global Data Standards

Jaco Voorspuij, Senior Manager: Transport & Logistics, GS1

16:30 - 16:45

The ICONET Project: Overview of a First Implementation of Physical Internet

Alessandro Vaglini, Chief Business Officer, NGS Sensors

Britta Balden, Founder & Managing Director, Electronic German Link GmbH (EGerLink)

16:45 – 17:00

Discussion & Close



CONFERENCE PROGRAMME

Day Three Thursday 7th November

Q Industry Theatre

U 10:30 – 12:00

Hamburg Focused Forum

The port community of Hamburg has a long track record of digitalisation and collaboration. This interactive forum will give an insight of the key challenges and how they can be solved with joint forces and what are the next development steps within the port community.

> Moderator: Stefan Wiech Partner, HPC Hamburg Port Consulting

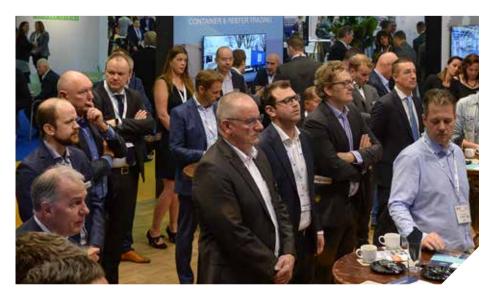
Speakers:

Gerald Hirt, Managing Director, HVCC Hamburg Vessel Coordination Centre

Dr. Phanthian Zuesongdham, Head of Digital & Business Transformation, HPA Hamburg Port Authority Plus:

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EXHIBITOR NEWS



New Container Auctioning module

BOXXPORT is now active in 184 countries and is the first global active, digital container service marketplace, active in 184 countries. For eight weeks the company has been live and is happy of the great acceptance within the industry. The first development phase included the module "Trading" and the marketplace community is heavily using it!

BOXXPORT will present its industry unique online container trading application at Intermodal Europe 2019. Moreover, they are introducing a new Container Auctioning module – the first container auctioning tool worldwide. This will soon be launched alongside the International Customs Clearance of Containers via BOXXPORT.

The new Sekstant™ Global Guidance system

Maersk Container Industry will be launching Sekstant[™] Global Guidance at Intermodal 2019. This system for reefer digitalisation is the company's most significant technological breakthrough since the introduction of its Star Cool reefer. Drawing on many years of involvement in reefer connectivity, Sekstant[™] provides container operators with accurate data at any point along the transportation chain.



Container tracking and liquid level volume measurements

At Intermodal Europe 2019, CarrierWeb Tianjin Ltd are planning to launch dry container tracking and volume measurements by liquid Level for tank containers. Over the last 12 months, the company has launched a new container lock, which can be fixed onto containers and reduces the recycling cost.



Brand-new range of valves and remote system

Fort Vale Engineering Ltd have recently launched their new product, Superseat footvalves, which is a technological advancement in sealing the area of valves to improve and reduce the effects of pitting corrosion. As well as this, the company is planning on launching their brand-new Cryogenic range of valves and a ground operated remote valve operating system at Intermodal Europe 2019.

A variety of models

Shanghai Vicmodel Co., Ltd will be launching a variety of models at Intermodal Europe 2019, including container models, ship models, truck models, airplane models, tank container models, forklift models and any customised intermodal vehicle scale models. The company believe container models are very important within the industry as they are widely used in international shipping.

EXHIBITOR NEWS

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The company has been making all types of special containers for housing Gensets and other fabrication equipment, including DNV 2.7-1 approved offshore containers/cargo handling units, shelters, bunk houses, porta cabins, mud skips, expandable mobile containers, open top containers and double walled fuel tanks for multiple applications. We cater to shipping, logistics, oil and gas and global defence industries.

They have also designed, developed and manufactured specialised containers for Indian railways, oil exploration companies, FMCG companies and defence organisations. They welcome any new business opportunity for shipping containers, DNV approved CCU's and any other fabricated structures.



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APSA is a general lobby, negotiator and advisor to its membership and the shipping fraternity at large towards the development of ports, and shipping related trade and industry. It endeavours to protect and promote rights and privileges of industry stakeholders, and to advance professional and commercial expertise in intermodal trade.

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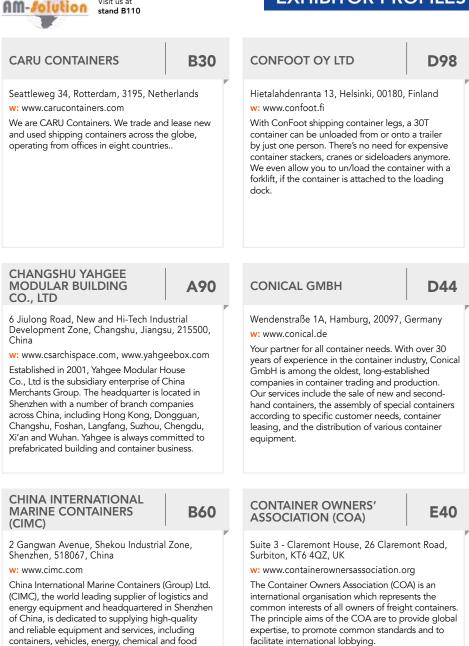
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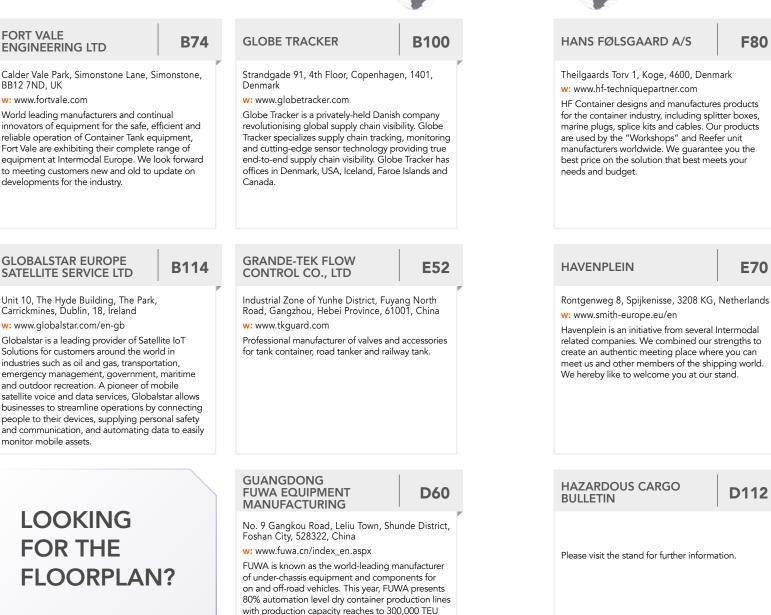
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w: lora-alliance.org

The LoRa Alliance® is an open, non-profit association that has grown to more than 500 members since its inception in March 2015, becoming the largest and fastest-growing alliance in the technology sector. Its members closely collaborate and share experiences to promote and drive the success of the LoRaWAN® protocol as the leading open global standard for secure, carriergrade IoT LPWAN connectivity.

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w: www.meeberg.com

Meeberg ISO Tanks and Containers is located in the Netherlands at the industrial area of the seaport of Moerdijk, logistically placed between the main ports of Rotterdam and Antwerp. At our depot, Meeberg offers full services for tank containers and containers including: used tank containers, new build tank containers, rebuild open top containers, mobile fuel stations, bitumen tank containers, parts and supporting equipment.

Towarowa 1, Inrowroclaw, 88-100, Poland w: www.logistics-moveit.tech MOVEit is a container handling solutions provider

MEGA COATINGS

Shanghai, 201801, China

w: www.megacoatings.com

COMPANY LTD

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Social: https://www.facebook.com/logistics.moveit.

MRI INTERMODAL D46 SOFTWARE 9 King Street, London, EC2V 8EA, UK w: www.mriintermodal.com MRI Intermodal is a leading software supplier to intermodal operating and leasing organisations. With over thirty years of experience in the industry, MRI provides systems to manage the operations of fleets including tanks, box containers, swap bodies, reefers, flexi bags and IBC's. Previously known as RAM Intermodal, mri the company intermodal rebranded to MRI software

Intermodal Software in June 2019.

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E40

A38

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NEXXIOT AG

w: www.nexxiot.com

Germany and the USA.

D100

F50

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Goethe Strasse, 18 Rostock, Mecklenburg-Vorpommern, 18055, Germany

w: www.ocean-insights.com

Ocean Insights specialises in ocean freight visibility and intelligence by collecting and analysing millions of data points. The company provides actionable information and insights into ocean freight cargo movements. Shipping practitioners can make informed and strategic decisions based on historical intelligence, predictive ETA, track and trace, and real-time container visibility data.

NMT KONTEYNERS

Istanbloom Offices, Esentepe Mahallesi, Zincirlikuyu Kore Sehitleri Caddesi, No16/1 Office 23, Sisli, İstanbul, 34394, Turkey

w: www.nmtlojistik.com

Based in Istanbul, NMT CONTAINERS S.A. is a subsidiary of NMT LOGISTICS S.A. We are a professional and experienced freight forwarding and warehousing company.

D104 ORBCOMM

B84

395 West Passaic Street, Suite 325, Rochelle Park. 07662, USA

w: www.orbcomm.com

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The Upper Deck, 4 Island Farm Avenu West Molesey, KT8 2UZ, UK w: www.quickfitcontaineraccessories.c We specialise in the shipping container and modification parts, distributing thro Europe.	o.uk accessories	Bunschotenweg 200, Rotterdam, 308 Netherlands w: www.reefersaleseurope.eu Reefer Sales Europe from Rotterdam se leases out new and used reefer contain major brands. The young enterprise is cooperation between two companies y experience in shipping containers and systems: ABS Containers and Smith Eu	ells and hers of all the the result of a vith years of cold storage	Sie Ge W: Ple	ern : w
QUICK-FIX REEFER SPAREPARTS TRADE QINGDAO	F76	RTE	F34	SE	ΕA
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SANY is a global manufacturer of Mobile Port Machinery (reach stackers, empty container handlers and heavy-duty forklift trucks) and Port Cranes (shipto-short, RTG, RMG and mobile harbour cranes). Since 2006, SANY has manufactured more than 4.500 Reach Stackers. Since 2011, SANY has also manufactured 400 Port Cranes. Machines can be test driven in our factory in Bedburg, Germany.



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 11350 North West 36th Terrace, Miami, Florida, 33178, USA w: www.sealock.com Sealock Security has been an award-winning industry leader in cargo security since it was launched in 1996. Sealock has developed patented, innovative tamper-indicative seal and lock devices designed to work in unison to thwart both overt and covert container tampering and break-ins. 		
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SHANGHAI XINFAN INDUSTRIAL CORPORATION		
Room 2704, Greentech Tower, 426 Hengfeng Road, Shanghai, 200070, China w: www.xfseals.com Established in 1984, Shanghai Xinfan Industrial Corporation covers an area of factory 40000m2. Our company is a leading manufacturer for security seals and logistics products. We provide security seals (cable seals/bolt seals/padlock seals/plastic		

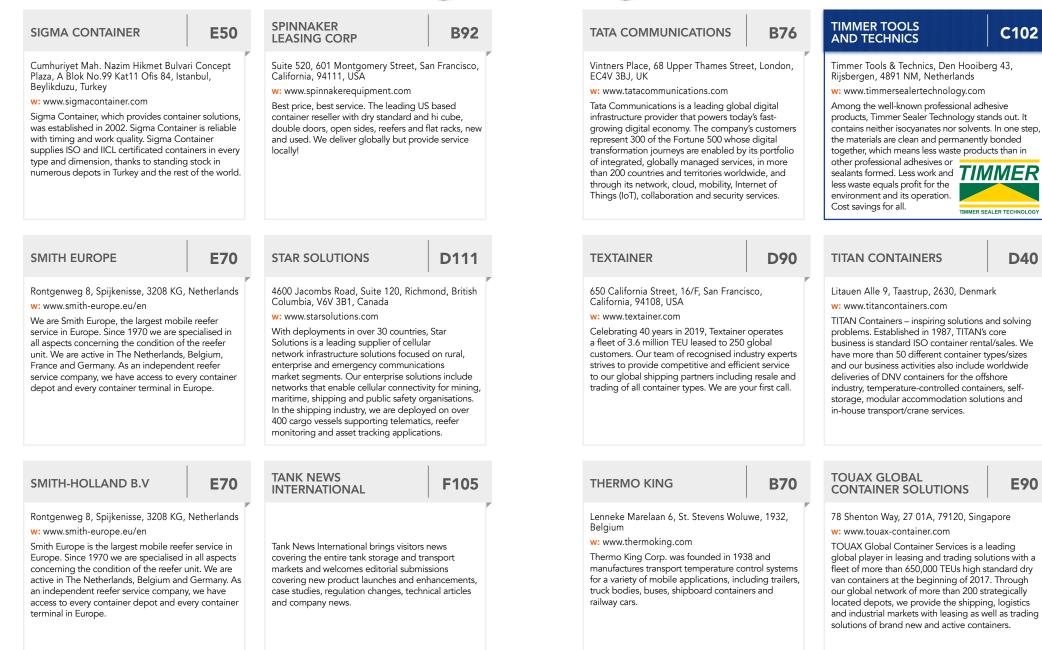
43

products (electronic seals/cargo GPS trackers/smart

e-boxes/smart bluetooth locks/ESL) and plastic totes and dollies. Our partners include Maersk, Evergreen,

Hapag-Lloyd etc.





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D40

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TRAXENS	D94	UNIT45	B44	VEINTEPIES
15 Rue Marc Donadille, Les Baronnie Marseille, 13013, France W: www.traxens.com TRAXENS delivers the world's most ex precise and timely data about contain transit anywhere in the world using bre technology and Big Data techniques. information provides all stakeholders i transport the opportunity to improve o investment, and offer premium service	chaustive, ers in eakthrough This n multi-modal costs, optimise	Villapark 7-8, Rotterdam, 3 w: www.unit45.com UNIT45, the world's market focuses mainly on meeting requirements of European transport operators. It offer and 53ft containers availab rental or purchase, such as: electric reefers, dry box cor open top, double-door and bulk containers, and the diesel-electric with an 800 diesel-tank.	: leader in 45ft containers, the container equipment shortsea/intermodal s 45ft as well as 48ft, 51ft le for (financial) lease, all-electric and diesel-	J.J, Dómine 5-1 460 w: www.veintepies.c Spanish publishing gi traffic, port managem trade. With a wide ex information our edito presence in these sec in contents and supp added value to the w to improve their know competitiveness.
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TRITON INTERNATIONAL	D50	UWT	E70	WAALHAVEN G
Napelsstraat 32-34, Antwerp, 2000, w: www.tritoninternational.com Triton is the world's largest and most et intermodal container leasing company extensive global operating infrastructu us to deliver unrivalled container supp to our customers, while our market-leas	efficient . Our ure enables Ily capabilities	Waalhaven West Zijde 62, Netherlands W: www.uwterminals.com United Waalhaven Termina the handling, storage, estin transhipment of empty con well equipped for cleaning	ls is specialised in nating, repair and tainers. The terminal is	Waalhaven West Zijo Netherlands w : www.waalhaven-g The Waalhaven Grou Waalhaven area, Botl to their customers. In a Customs Office, W

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VICMODEL	F72	WIRELESS MARITIME SERVICES	B100
165 Tao Pu Road, Shanghai, 200335, w: www.vicmodel.com VICMODEL is a model manufacturer for a model lover with a passion for the im company owns over 100 moulding too producing a wide variety of models su container models, airplanes, ships, forf trucks and car models.	bunded by dustry. The ols for ch as	3088 North Commerce Parkway, Miramar, Florida, USA 33025 w: www.wmsatsea.com Wireless Maritime Services (WMS) is the largest mobile network operator at sea supporting more than 18 million passengers per year on over 160 vessels providing cellular mobile, wi-fi and internet of things (IoT) services to the maritime industry. WMS is headquartered in Miramar, Florida, USA.	
WAALHAVEN GROUP	E70	WORLDCARGO NEWS	D102
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TATA COMMUNICATIONS

BOS GMBH BEST OF STEEL

DEKRA CLAIMS SERVICES GMBH

MAERSK CONTAINER INDUSTRY A/S

C SENCE

PRODUCT LOCATOR

Stand

Stand	Company	Stand
Tracking	Container & Cargo Loading / Unloading Equipment	
DD & PARTS CORP F60		
C44A	ARROW CONTAINER PLYWOOD & PARTS CORI	• F60
	DEKRA CLAIMS SERVICES GMBH	A41
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E70		

D74

B80

E70

E70

C100

E100 C70

F50

A38

B84

F76

B76

B90

D44

A41

E70

D80

D74

E70

C70

E70

E84

B70

C10

D40

E70

FORT VALE ENGINEERING LTD	B74
HAVENPLEIN	E70
JJAP SPECIAL CONTAINER AND TANK	E30
SANY EUROPE GMBH	B82
TIMMER TOOLS AND TECHNICS	C10

Container and Portable Storage

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PLYWOOD & PARTS CORP	F60
BOS GMBH BEST OF STEEL	B90
BOXXPORT	C44A
CAI INTERNATIONAL	B86
CHANGSHU YAHGEE MODULAR BUILDING CO., LTD	A90
DCM HYUNDAI LIMITED	A92
FLEX BOX	A70, A80
HAVENPLEIN	E70
JJAP SPECIAL CONTAINER AND TANK	E30
M/S CONTAINERS	A50
SHANGHAI XINFAN INDUSTRIAL CORPOR	ration F90
SPINNAKER LEASING CORP	B92
TIMMER TOOLS AND TECHNICS	C10
TITAN CONTAINERS	D40

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ABS	E70
AM SOLUTION	B110
ARROW CONTAINER PLYWOOD & PARTS CORP	F60
BSL INTERCHANGE LTD	D70
EOS EQUIPMENT OPTIMIZATION SOLUTIONS	B80
HAVENPLEIN	E70

MEEBERG ISO TANKS & CONTAINERS

D30

PRODUCT LOCATOR

Company	Stand
SMITH EUROPE	E70
SMITH-HOLLAND B.V	E84
TIMMER TOOLS AND TECHNICS	C10
UWT	E70
WAALHAVEN GROUP	E70

Container Housing / Building

ARROW CONTAINER PLYWOOD & PARTS CORP	F60
BOS GMBH BEST OF STEEL	B90
CHANGSHU YAHGEE MODULAR BUILDING CO., LTD	A90
HAVENPLEIN	E70
JJAP SPECIAL CONTAINER AND TANK	E30
M/S CONTAINERS	A50
SPINNAKER LEASING CORP	B92

Container Leasing

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ARROW CONTAINER PLYWOOD & PARTS CO	DRP F60
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BOXXPORT	C44A
BSL INTERCHANGE LTD	D70
CAI INTERNATIONAL	B86
CONICAL GMBH	D44
CPI GROUP	C80
FLEX BOX	470, A80
HAVENPLEIN	E70
NAVLANDIS	F50
NMT KONTEYNERS	D104
REEFER SALES EUROPE	E70
SEACO GLOBAL	C50
SEACUBE	B50
SPINNAKER LEASING CORP	B92
TIMMER TOOLS AND TECHNICS	C10
TITAN CONTAINERS	D40
TRITON INTERNATIONAL	D50
UNIT45	B44

Container Manufacturer

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CPI GROUP	C80
DCM HYUNDAI LIMITED	A92
FLEX BOX A70), <mark>A8</mark> 0
GUANGDONG FUWA EQUIPMENT MANUFACTURING	D60



Company

NAVLANDIS

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LOGISTICS EQUIPMENT

Stand E30 JJAP SPECIAL CONTAINER AND TANK E30 MAERSK CONTAINER INDUSTRY A/S C70

F50

C10

UNIT45 B44 **Container Markings / Decals** ARROW CONTAINER PLYWOOD & PARTS CORP **F60** TIMMER TOOLS AND TECHNICS C10 **Container Modification** ARROW CONTAINER PLYWOOD & PARTS CORP **F60** BOS GMBH BEST OF STEEL **B90** DCM HYUNDAI LIMITED A92 FORT VALE ENGINEERING LTD B74 A50 M/S CONTAINERS **MEEBERG ISO TANKS & CONTAINERS** D30 D104 NMT KONTEYNERS QUICKFIT CONTAINER ACCESSORIES LTD C14 TIMMER TOOLS AND TECHNICS C10 **Container Paints and Flooring** JIANGSU DOWILL PAINTS CO LTD E80 (Badge Sponsor) JIASHAN XIANGSEN TIMBER PRODUCTS CO LTD F52 MEGA COATINGS COMPANY LTD C40 NMT KONTEYNERS D104 Container Trading and Resale

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E70
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, <mark>A8</mark> 0
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A50
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E70
C50
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D50
B44



Company

Stand

Conversion and Application

ARROW CONTAINER PLYWOOD & PARTS COR	P <mark>F60</mark>
BOS GMBH BEST OF STEEL	B90
DCM HYUNDAI LIMITED	A92
FORT VALE ENGINEERING LTD	B74
M/S CONTAINERS	A50
MEEBERG ISO TANKS & CONTAINERS	D30
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TIMMER TOOLS AND TECHNICS	C10

Depot

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MEEBERG ISO TANKS & CONTAINERS	D30
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UWT	E70
WAALHAVEN GROUP	E70

Dryport / Inland hubs

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Freight Forwarder / NVOCC

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Internet of Things

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BOXXPORT	C44A
C SENCE	E70
CONTAINER WEIGHT	E70
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PRODUCT LOCATOR

Company	Stand
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GLOBALSTAR EUROPE SATELLITE SERVICE LTD	B114
IDENTEC	E70
INTERMODAL TELEMATICS B.V	C100
KORE	E100
MAERSK CONTAINER INDUSTRY A/S	C70
NAVLANDIS	F50
OCEAN INSIGHTS GMBH	A38
ORBCOMM	B84
SHANGHAI XINFAN INDUSTRIAL CORPORATIO	N F90
STAR SOLUTIONS	F76
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Other	
CONICAL GMBH	D44
DAIKIN INDUSTRIES	D80
DEKRA CLAIMS SERVICES GMBH	A41
HANS FØLSGAARD A/S	F80
INTERMODAL EVENTS	E20
LORA ALLIANCE	C110
MRI INTERMODAL SOFTWARE	D46
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Port / Terminal

ARROW CONTAINER PLYWOOD & PARTS CORP	F60
DEKRA CLAIMS SERVICES GMBH	A41
HAVENPLEIN	E70
STAR SOLUTIONS	F76
UWT	E70
WAALHAVEN GROUP	E70

Rail Freight Operator / Services / Equipment

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TIMMER TOOLS AND TECHNICS	C10
FORT VALE ENGINEERING LTD	B74

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ABS	E70	
	B110	
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C SENCE CONTAINER WEIGHT	E70 E70	
DAIKIN INDUSTRIES	D80	
EMERSON COMMERCIAL	200	S
& RESIDENTIAL SOLUTIONS	D74	
FLEX BOX	A70, A80	
HANS FØLSGAARD A/S	F80	ARROW C
HAVENPLEIN	E70	BSL INTER
IDENTEC	E70	DEKRA CI
MAERSK CONTAINER INDUSTRY A/S	C70	EOS EQU
MEEBERG ISO TANKS & CONTAINERS	D30	TIMMER 1
NMT KONTEYNERS	D104	Та
ORBCOMM	B84	Iai
REEFER SALES EUROPE	E70	ADMOR (
SEACO GLOBAL	C50	ARROW C
SMITH EUROPE	E70	DCM HYL
SMITH-HOLLAND B.V	E84	EOS EQU
SPINNAKER LEASING CORP	B92	HAVENPL
	F76	JING JIAN
TIMMER TOOLS AND TECHNICS	C10	LOGISTIC
THERMO KING	B70	JJAP SPE
	E70	MEEBERG
WAALHAVEN GROUP	E70	SEACO G
Repair and Maintaina	nce	TIMMER 1

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B80 E70

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