

# Container market outlook and demands

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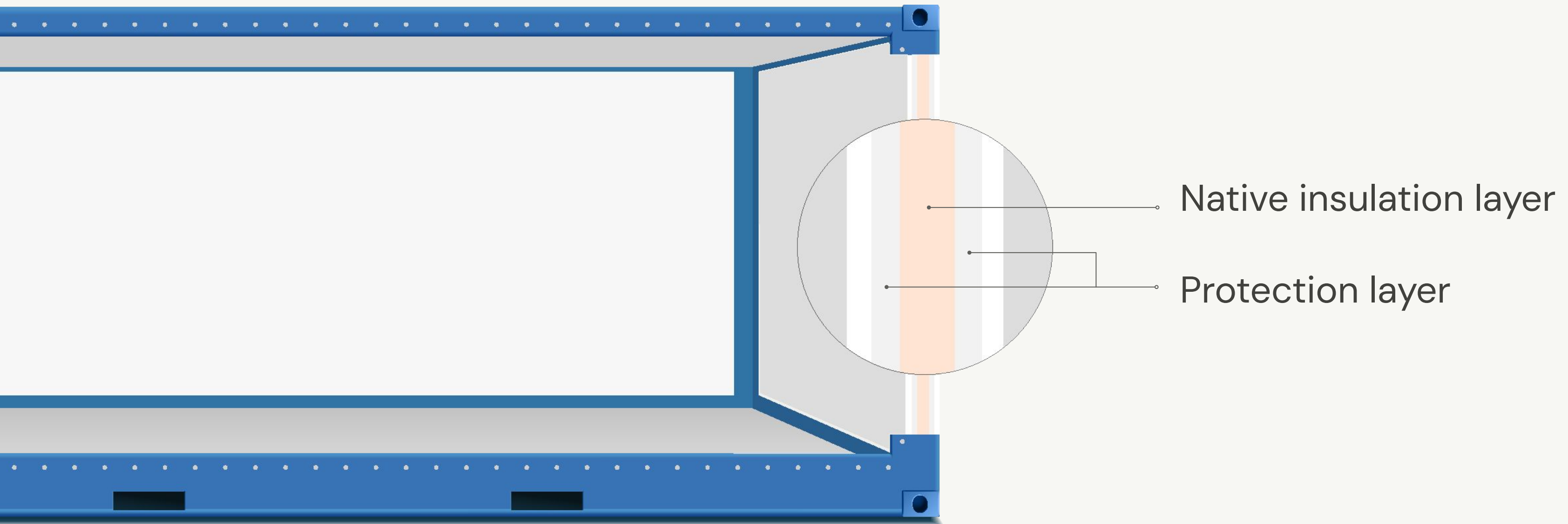
# Introducing Unit One 20ft

- Robust
- Natively insulated
- Spacious
- Secure
- Connected
- Sustainable



# Better cargo protection

## Eliminate waste, reduce costs



# Native insulation

## Comparative thermal performance



**Standard dry  
container**

320 W/K



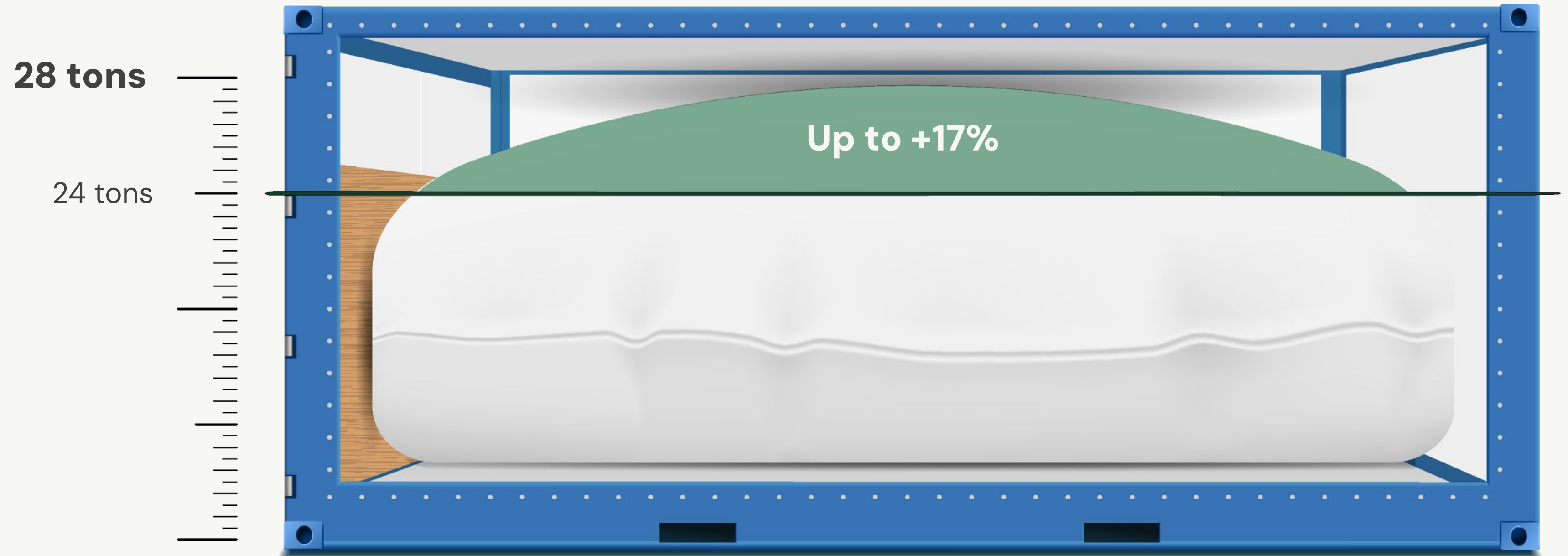
**AELER  
Unit One  
container**  
104.96 W/K



**Reefer  
container**

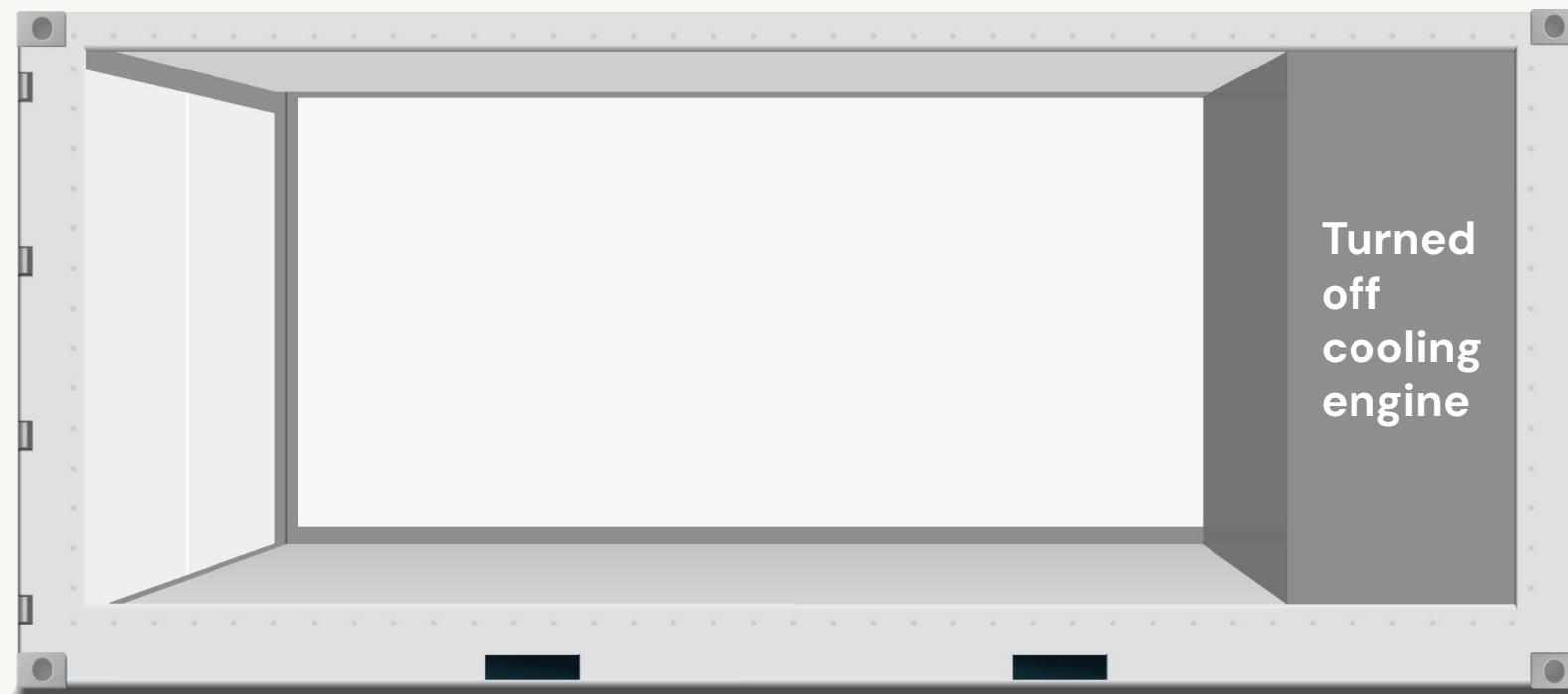
30-60 W/K

# Increase payload, Reduce trips and costs

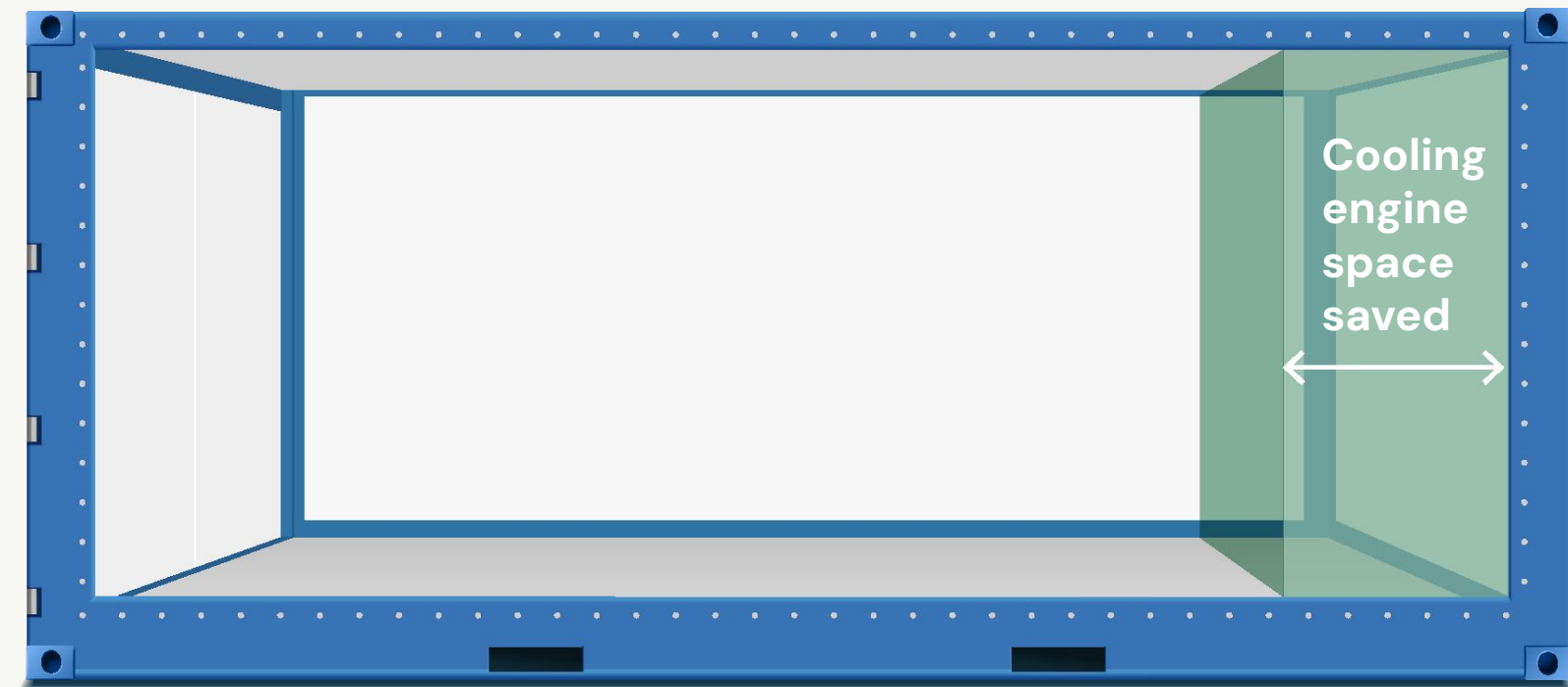


# Increase payload, Reduce trips

Reefer



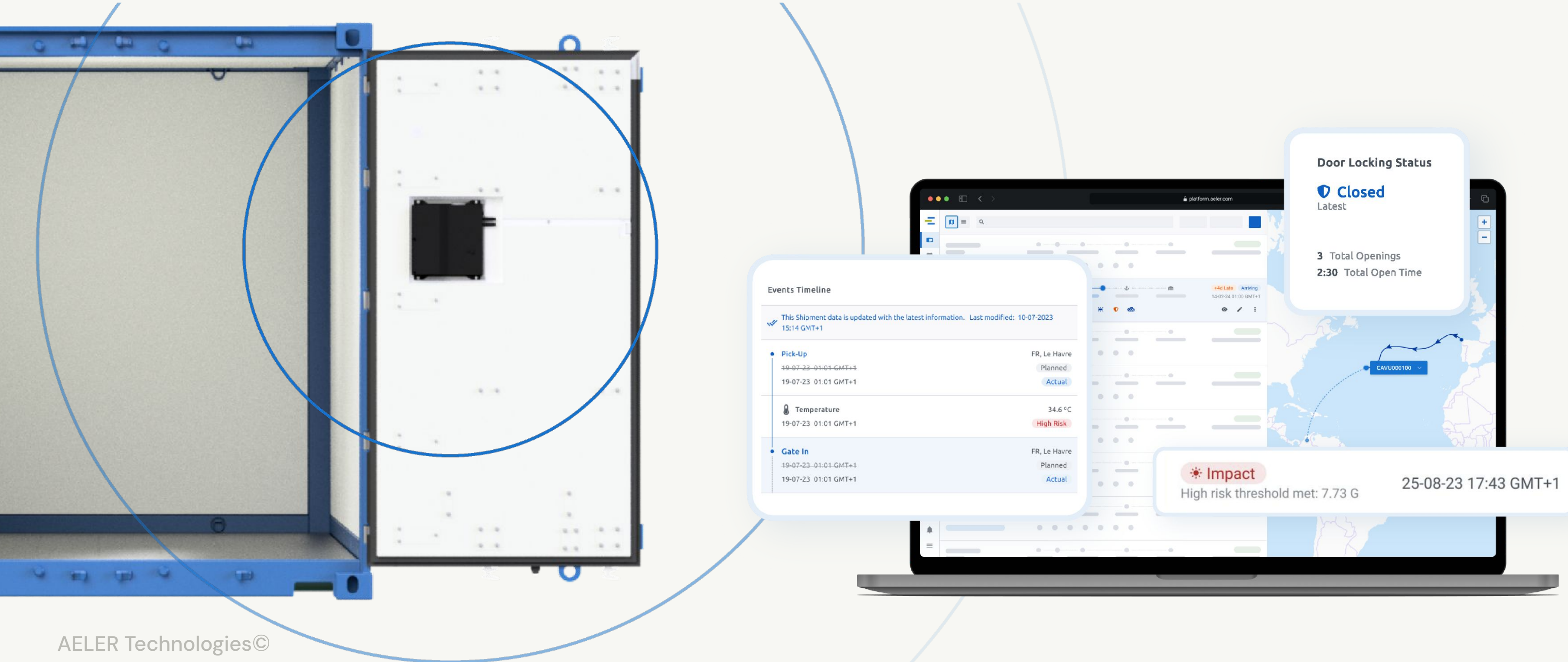
AELER Unit One



**+11%**  
more payload

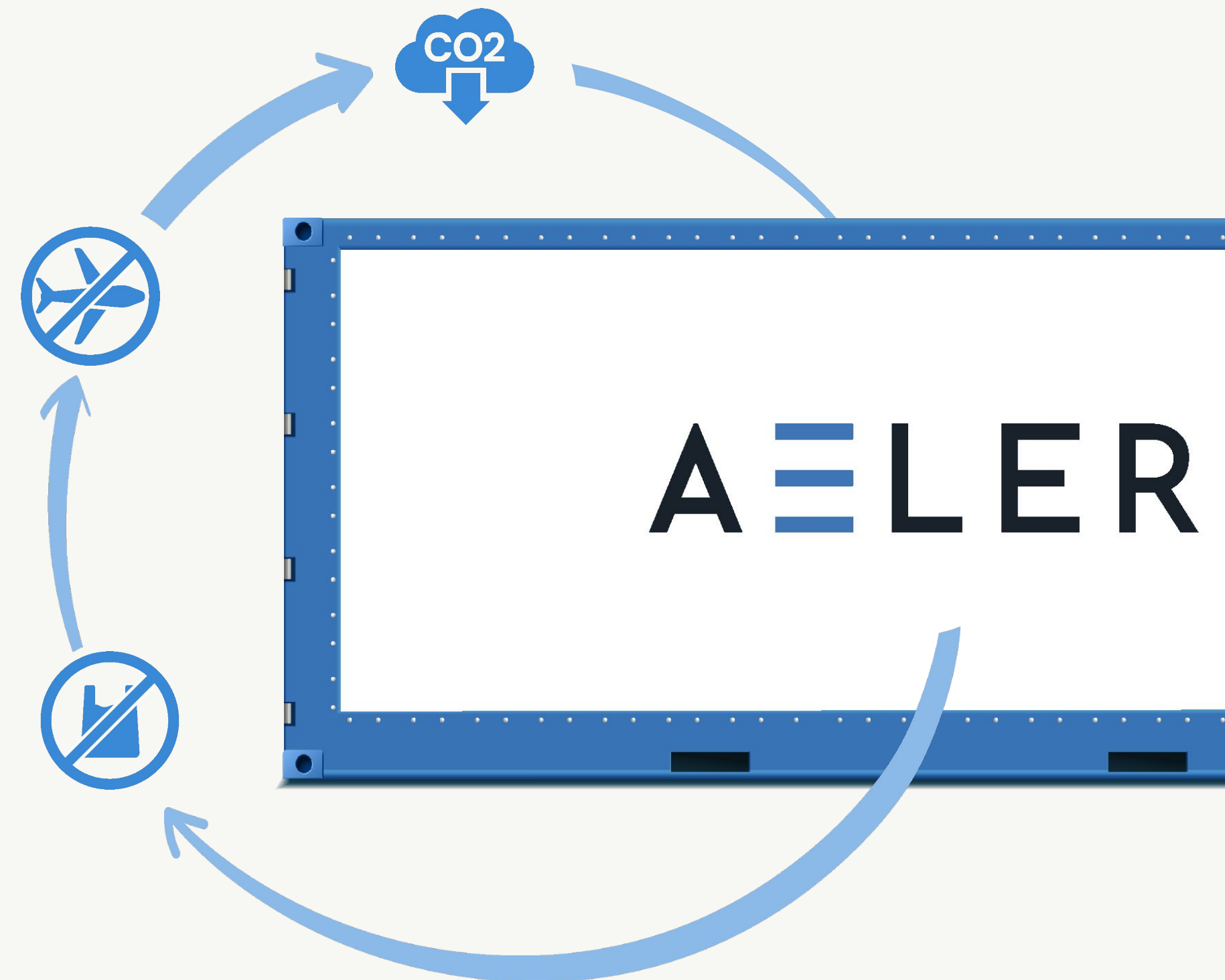


# Digitally connected End-to-end visibility & monitoring



# Proven sustainability, Meet CO2 reduction goals

- Manufactured with recycled materials
- Drastically reducing usage of single use insulating materials
- More aerodynamic, resulting in 4% less truck fuel consumption
- 17% higher capacity for bulk liquids and 11% higher than a NOR, reducing CO2 emissions by up to 20%





# Thank you



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# AELER